## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 1, 2016

### **Communications Sales & Leasing, Inc.**

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation) 001-36708 (Commission File Number) 46-5230630 (IRS Employer Identification No.)

10802 Executive Center Drive Benton Building Suite 300 Little Rock, Arkansas (Address of principal executive offices)

72211 (Zip Code)

Registrant's telephone number, including area code: (501) 850-0820

#### **Not Applicable**

(Former name or former address, if changed since last report.)

k the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following sions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 8.01 Other Information.

Communications Sales & Leasing, Inc. (the "Company") is filing this report to present certain consolidated historical financial and pro forma information of PEG Bandwidth, LLC, which was acquired by the Company on May 2, 2016. Accordingly, the unaudited consolidated financial statements of PEG Bandwidth, LLC as of March 31, 2016 and for the three months ended March 31, 2016 and 2015 are attached hereto as Exhibit 99.1. In addition, pro forma condensed combined financial information and notes thereto relating to the Company's acquisition of PEG Bandwidth, LLC as of and for the three months ended March 31, 2016 and for the year ended December 31, 2015 are attached as Exhibit 99.2.

#### Item 9.01. Financial Statements and Exhibits.

Exhibit No.	Description
99.1	PEG Bandwidth, LLC Unaudited Consolidated Financial Statements as of March 31, 2016 and for the Three Months ended March 31, 2016 and 2015.
99.2	Unaudited Pro Forma Condensed Combined Financial Statements of Communications Sales & Leasing, Inc. as of and for the Three Months ended March 31, 2016 and for the Year ended December 31, 2015.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: June 1, 2016 COMMUNICATIONS SALES & LEASING, INC.

By: /s/ Daniel L. Heard

Name: Daniel L. Heard

Title: Executive Vice President – General Counsel and

Corporate Secretary

#### EXHIBIT INDEX

Exhibit No.

Description

99.1	PEG Bandwidth, LLC Unaudited Consolidated Financial Statements as of March 31, 2016 and for the Three Months ended March 31, 2016 and 2015.
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### PEG BANDWIDTH, LLC AND SUBSIDIARIES

Consolidated Financial Statements (Unaudited)

March 31, 2016 and 2015

#### PEG BANDWIDTH, LLC AND SUBSIDIARIES

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#### PEG BANDWIDTH, LLC AND SUBSIDIARIES

### Consolidated Balance Sheets (Dollar amounts in thousands)

		As	of	
		arch 31, 2016	Dec	ember 31, 2015
Assets	(u	ınaudited)		
Current assets:				
Cash	\$	5,786	\$	4,754
Accounts receivable, net		6,718		5,205
Prepaid expenses		2,900		2,853
Other current assets		26		69
Total current assets		15,430		12,881
Property and equipment, at cost		294,513		298,661
Intangible assets, net		1,635		1,714
Prepaid expenses and other long-term assets		2,162		2,304
Total Assets	\$	313,740	\$	315,560
Liabilities, Redeemable Equity and Members' Deficit			-	
Current liabilities:				
Accounts payable	\$	1,557	\$	3,307
Accrued compensation and benefits	•	1,221	•	2,509
Accrued interest, loan payable to Parent		1,059		939
Accrued taxes		1,533		1,287
Other accrued liabilities		950		1,472
Current portion of capital lease obligations		1,841		1,720
Current portion of deferred revenue		4,692		4,980
Total current liabilities		12,853		16,214
		,		
Capital lease obligations		39,390		39,176
Loan payable to Parent, net		208,320		201,238
Deferred revenue		10,213		10,847
Other long-term liabilities		4,200		4,047
Total liabilities		274,976	<del></del>	271,522
Total Indinited		27 1,87 0		271,322
Commitments and contingencies (note 13)				
Communicates und contingencies (note 15)				
Redeemable equity:				
Redeemable preferred units, 391,000,000 units authorized, 376,882,763 units issued and				
outstanding at March 31, 2016 and December 31, 2015		161,031		158,273
outstanding at 11-aren 51, 2010 and 2 econotic 51, 2015				
Members' deficit:				
Class B common units, 80,000,000 units authorized, 40,717,007 units issued and				
outstanding at March 31, 2016 and December 31, 2015		-		-
Class C common units, 800,000,000 units authorized, 372,574,965 units issued and				
outstanding at March 31, 2016 and December 31, 2015		-		=
Contributed capital		1,921		1,754
Accumulated deficit		(124,188)		(115,989)
Total members' deficit		(122,267)		(114,235)
Total liabilities, redeemable equity and members' deficit	\$	313,740	\$	315,560
20th Aubanito, 2222muote equity and members deficit	Ψ	515,740	¥	515,500

See accompanying notes to consolidated financial statements.

#### PEG BANDWIDTH, LLC AND SUBSIDIARIES.

#### Consolidated Statements of Operations (Dollar amounts in thousands) (Unaudited)

	Three Months Ended March 31,				
	-	2016		2015	
Service revenues	\$	20,260	\$	17,529	
Operating expenses:					
Cost of services (excluding depreciation, amortization and accretion)		7,577		7,669	
Selling, general, and administrative		3,755		3,760	
Depreciation, amortization and accretion		8,209		7,278	
Asset losses on disposals		19		-	
Lease exit loss		<u>-</u>		251	
Total operating expenses		19,560		18,958	
Operating income (loss)		700		(1,429)	
Interest expense, loan from Parent		(4,812)		(4,268)	
Amortization of deferred financing costs and debt discount		(400)		(400)	
Interest expense, other		(936)		(995)	
Interest income		7		<u>-</u>	
Net loss		(5,441)		(7,092)	
Accretion of preferred units to redemption value		(2,758)		(2,172)	
Net loss applicable to common unitholders	\$	(8,199)	\$	(9,264)	
	-				

See accompanying notes to consolidated financial statements.

#### PEG BANDWIDTH, LLC AND SUBSIDIARIES.

#### Consolidated Statements of Cash Flows (Dollar amounts in thousands) (Unaudited)

		Three Months E	nded M	Iarch 31,
		2016		2015
Cash flows from operating activities:	·			
Net loss	\$	(5,441)	\$	(7,092)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:				
Depreciation, amortization and accretion		8,209		7,278
Amortization of deferred financing costs and debt discount		400		400
Share-based compensation expense		167		157
Asset losses on disposals		19		-
Lease exit loss		-		251
Provision for doubtful accounts		111		-
Changes in operating assets and liabilities (net of effects of business acquisition):				
Accounts receivable, net		(1,624)		161
Prepaid expenses and other assets		139		(89)
Accounts payable		(224)		580
Accrued liabilities and other		(1,318)		235
Deferred revenue		(922)		(204)
Net cash (used in) provided by operating activities		(484)		1,677
Cash flows from investing activities:				
Purchases of property and equipment		(4,885)		(13,834)
Proceeds from disposals of assets		_		30
Purchases of intangible assets		(5)		(3)
Net cash used in investing activities		(4,890)		(13,807)
· ·				` ` `
Cash flows from financing activities:				
Net borrowings under Parent Loan Agreement		6,682		13,590
Principal payments under capital lease obligations		(276)		(1,148)
Net cash provided by financing activities		6,406		12,442
Net increase in cash		1,032		312
Cash at beginning of period		4,754		4,592
Cash at end of period	\$	5,786	\$	4,904
			<del>-</del>	
Supplemental disclosure of cash flow information:				
Cash paid for interest	\$	5,925	\$	5,597
Cash para for interest	Ψ	3,323	Ψ	3,337
Supplemental disclosure of noncash investing and financing activities:				
Property and equipment acquired under capital leases	\$	611	\$	2,707
Troporty and equipment dequired under capital reader	~	VII	Ψ	_,,,,,,

See accompanying notes to consolidated financial statements.

#### (1) Organization and Operations

PEG Bandwidth, LLC (the Company), a limited liability company organized in the state of Delaware, is a provider of fiber infrastructure solutions that primarily serve the needs of wireless operators and broadband customers. All operations are conducted through the Company and its subsidiaries, all of which are wholly owned. The Company is controlled by PEG Bandwidth Holdings, LLC (Holdings or Parent), which is wholly owned by AP PEG Bandwidth Investments, LLC, a subsidiary of Associated Partners L.P. (Associated). As of March 31, 2016, Holding's ownership interest in the Company was 90.1% and certain current and former Company employees held equity units totaling 9.9%.

The Company's services primarily consist of providing backhaul services in several key markets by utilizing its expertise, network assets, and supplier partner relationships to design, construct and operate high-capacity fiber and microwave Ethernet networks. Backhaul is the transport of voice, video, and data traffic from a wireless carrier's mobile base station, or cell site, to its mobile switching center or other exchange point where the traffic is then switched onto a wireline telecommunications network. Ethernet is the most widely used standard for connecting high-capacity mobile data networks. The Company's backhaul services, which comprised a majority of the Company's revenues in all periods presented, provide wireless carriers a long-term solution for their increasing demand for backhaul capacity while giving them increased availability and reliability. The Company's nonbackhaul services are provided primarily through a subsidiary, Contact Network LLC d/b/a InLine (Contact Network or InLine), and primarily include broadband services to businesses, government entities, educational institutions, and other telecommunication carriers.

On January 7, 2016, the Company and Holdings entered into a definitive merger agreement (the Agreement) with a wholly owned subsidiary of Communications Sales & Leasing, Inc. (CS&L) providing for the acquisition of all outstanding equity units of the Company for an aggregate purchase price of approximately \$417 million, subject to adjustments. The merger was consummated on May 2, 2016. Pursuant to the Agreement, the aggregate consideration paid to Holdings and its unitholders consisted of cash consideration of approximately \$315 million and the issuances of 1 million shares of the common stock of CS&L and 87,500 shares of convertible preferred stock of CS&L. As a condition of the Agreement, all obligations of the Company under the Parent Loan Agreement and Holding's obligations under the CORP Agreement (note 6) were satisfied as of the effective date of the merger.

#### (2) Basis of Presentation

The accompanying consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information and are unaudited. Accordingly, they do not include all information and disclosures required to be included in annual financial statements. The information contained in the accompanying consolidated financial statements and the notes thereto should be read in conjunction with the consolidated financial statements and notes thereto as of and for the year ended December 31, 2015 (the Annual Financial Statements). These consolidated financial statements or details of accounts that have not changed significantly in amounts or composition. The interim unaudited financial statements have been prepared on the same basis as the Company's Annual Financial Statements. In the opinion of management, the accompanying consolidated financial statements reflect all adjustments, which include only normal recurring adjustments, necessary for the fair statement of the Company's financial position as of March 31, 2016 and the results of its operations and cash flows for the three months ended March 31, 2016 are not necessarily indicative of results to be expected for the year ending December 31, 2016, any other interim periods, or any future year or period. The consolidated financial

statements present the accounts of the Company and its subsidiaries. All intercompany transactions have been eliminated in consolidation.

#### (3) Summary of Significant Accounting Policies

#### (a) Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Company's management to make estimates and assumptions, which may affect the reported amounts of assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. The Company evaluates these estimates and judgments on an ongoing basis, and the estimates are based on experience, current and expected future conditions, third-party evaluations, and various other assumptions that the Company believes are reasonable under the circumstances. The results of estimates form the basis for making judgments about the carrying amounts of assets and liabilities, as well as identifying and assessing the accounting treatment with respect to commitments and contingencies. Actual results may differ from these estimates under different assumptions or conditions.

#### (b) Revenue Recognition

The Company recognizes revenues when (1) persuasive evidence of an arrangement exists, (2) the services have been provided to the customer, (3) the sales price is fixed or determinable, and (4) the collection of the sales price is reasonably assured. Services provided to the Company's customers are pursuant to contractual fee-based arrangements, which generally provide for recurring fees charged for the use of designated portions of the Company's network and typically range for a period of three to ten years. The Company's revenue arrangements often include upfront fees charged to the customer for the cost of establishing the necessary components of the Company's network prior to the commencement of use by the customer. Fees charged to customers for the recurring use of the Company's network are recognized during the related periods of service. Upfront fees that are billed in advance of providing services are deferred until such time the customer accepts the Company's network and then are recognized as service revenues ratably over a period in which substantive services required under the revenue arrangement are expected to be performed, which is the initial term of the arrangement.

#### (c) Accounts Receivable, Net

Accounts receivable are recorded at the invoiced amount, which does not bear interest. The Company evaluates the collectability of its accounts receivable considering a variety of factors. The Company typically does not require collateral. When the Company becomes aware of a specific customer's inability to meet its financial obligations, the Company records a specific reserve for bad debt to reduce the related accounts receivable to the amount the Company reasonably believes is collectible. When appropriate, the Company also records reserves for bad debts for all other customers based on a variety of factors including the length of time the receivable is past due, the financial health of the customer, macroeconomic considerations, and historical experience. If circumstances related to specific customers change, the Company adjusts its estimates of the recoverability of receivables as needed.

#### (d) Property and Equipment and Lease Transactions

Property and equipment is stated at cost, net of accumulated depreciation. The Company capitalizes costs incurred in bringing network and equipment to an operational state, including all activities directly associated with the acquisition, construction, and installation of the related assets it owns. The Company also enters into

#### PEG Bandwidth, LLC and Subsidiaries **Notes to Unaudited Consolidated Financial Statements** March 31, 2016 and 2015

(Dollar amounts in thousands)

leasing arrangements providing for the long-term use of constructed fiber that is then integrated into the Company's network infrastructure. For each lease that qualifies as a capital lease, the present value of the lease payments, which may include both periodic lease payments over the term of the lease as well as upfront payments to the lessor, is capitalized at the inception of the lease and included in property and equipment. Depreciation of property and equipment, which includes amortization of capital lease assets and leasehold improvements, is computed utilizing the straight-line method at rates based upon the estimated useful lives of the various classes of assets. The useful lives of the Company's assets are as follows:

- Backhaul network assets are depreciated over an estimated useful life of 7 to 20 years.
- Equipment, computers, and furniture used in the Company's operations are depreciated over an estimated useful life of 3 to 7 years.
- Computer software is depreciated over an estimated useful life of 3 to 5 years.
- Leasehold improvements are amortized over the shorter of the original lease term, if applicable, or their estimated useful lives, which is 7 years.
- Property under capital leases are amortized over the shorter of the original lease term, if applicable, or their estimated useful lives, which is 20 years.

Additions, renewals and improvements are capitalized, while maintenance and repairs are expensed. Upon the sale or retirement of an asset, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is recognized. The carrying value of property and equipment will be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. If the sum of the estimated undiscounted future cash flows expected to result from the use and eventual disposition of the asset group is less than the carrying amount of the asset group, an impairment loss is recognized. Measurement of an impairment loss is based on the fair value of the asset. Construction in process may be impaired when projects are abandoned or terminated.

The expenses associated with operating leases are recognized in rent expense, which, depending on the leased property, may be included in either cost of services or selling, general, and administrative expenses. Rent increases that are scheduled in the Company's operating leases, as well as upfront payments made thereunder, are recognized in rent expense on a straight-line basis over the applicable lease term, including any anticipated renewals. As of the date in which property being leased by the Company under an operating lease ceases to be utilized, the Company recognizes a loss and corresponding liability for the discontinued use of the leased property at its fair value, based on the present value of the remaining lease rental payments related to the unused leased property reduced by estimated sublease rental payments that the Company expects it could reasonably obtain. The liability accretes as a result of the passage of time and related accretion expense is recognized over the remaining term of the lease in the consolidated statement of operations.

#### (e) **Intangible Assets**

Intangible assets with finite useful lives are amortized over their respective estimated useful lives and reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable.

#### **Debt Issuance Costs and Debt Discounts (f)**

Costs incurred to issue debt pursuant to the CORP Agreement, as described in note 6, are reported as a reduction in the carrying amount of the related debt instrument in the consolidated balance sheet. The receipt of proceeds

from any debt issuance that is less than the debt's face amount results in the recognition of a debt discount. Accordingly, debt is presented net of unamortized debt discount and unamortized debt issuance costs in the consolidated balance sheet. Issuance costs and debt discounts are amortized over the term of the underlying obligations and the related amortization is included in interest expense.

#### (g) Asset Retirement Obligations

The Company records obligations to perform asset retirement activities, primarily including requirements to remove equipment from leased space or customer sites as required under the terms of the related lease and customer agreements. The fair value of the liability for asset retirement obligations, which represents the net present value of the estimated expected future cash outlay, is recognized in the period in which it is incurred and the fair value of the liability can reasonably be estimated. The liability accretes as a result of the passage of time and related accretion expense is recognized in the consolidated statement of operations. The associated asset retirement costs are capitalized as an additional carrying amount of the related long-lived asset and depreciated over the asset's useful life.

#### (h) Share-Based Compensation

For all share-based payment transactions, the Company recognizes the cost of awarded equity instruments based on each instrument's fair value over the period during which the award's recipient is required to provide service in exchange for the award. The terms of awards are evaluated to ascertain whether the arrangement shall result in classifying the award either to equity, based on the grant date fair value, or to a liability, based on the award's fair value at each balance sheet date. The Company records expense to the appropriate classifications in the consolidated statement of operations based on the classification in which the related recipient's payroll costs are recorded.

#### (i) Income Taxes

The Company is organized as a limited liability company (LLC) and is treated as a partnership for income tax reporting purposes. In accordance with applicable income tax regulations, taxable income or loss of the Company is required to be reported in the tax returns of the Company's members in accordance with the limited liability company agreement among the members. The Company's wholly owned subsidiaries are treated as disregarded entities for income tax purposes under the provisions of the Internal Revenue Code and applicable Treasury Regulations. Accordingly, no federal or state income tax provision is recognized in the consolidated statement of operations.

#### (j) Fair Value Measurements

Any measurement of the fair value of an asset or liability is based on the price that would be received to sell the asset or the price to transfer the liability in an orderly transaction between market participants as of the relevant measurement date. Generally, valuation techniques used to determine fair value are dependent upon assumptions that market participants would use in pricing the asset or liability, referred to as inputs to the valuation technique. Inputs generally range from market data from independent sources (i.e., observable inputs) to data based on assumptions about the assumptions market participants would use in pricing an asset or liability based on the best information available in the circumstances (i.e., unobservable inputs). Correspondingly, each input can be categorized as being one of the following three levels comprising the fair value hierarchy:

Level 1 – Quoted prices in active markets for identical instruments;

*Level 2* – Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model derived valuations in which all significant inputs and significant value drivers are observable in active markets; and

*Level 3* – Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable.

The level in the fair value hierarchy within which a fair measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

#### (k) Recent Accounting Pronouncement Adopted

In April 2015, the FASB issued ASU No. 2015-03, *Interest – Imputation of Interest: Simplifying the Presentation of Debt Issuance Costs*. ASU 2015-03 specifies that debt issuance costs related to a note shall be reported in the balance sheet as a direct reduction from the face amount of the note. Effective January 1, 2016, the Company adopted the provisions of ASU 2015-03 on a retrospective basis, resulting in the reclassification of the carrying amount of debt issuance costs of \$3,011 as of December 31, 2015, previously reported as an asset, to the related debt instrument's carrying amount as an offset thereto.

#### (l) Recent Accounting Pronouncements Not Yet Adopted

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*. ASU 2014-09 will supersede and replace nearly all existing U.S. GAAP revenue recognition guidance, including industry-specific guidance. The guidance is effective for the Company for annual reporting periods beginning in 2018. The Company is evaluating ASU 2014-09 and has not yet determined what, if any, effect ASU 2014-09 will have on its results of operations or financial condition.

In August 2014, the FASB issued ASU 2014-15, *Presentation of Financial Statements—Going Concern*. ASU 2014-15 requires management of all entities to evaluate whether there are conditions and events that raise substantial doubt about the entity's ability to continue as a going concern within one year after the financial statements are issued, and to make certain disclosures if it concludes that substantial doubt exists or when its plans alleviate substantial doubt about the entity's ability to continue as a going concern. ASU 2014-15 is effective for the Company for annual reporting periods beginning in 2016, and interim periods within annual periods beginning after December 15, 2016. The Company is currently evaluating the impact of the adoption of ASU 2014-15 on its financial statements.

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*, which revises the accounting related to lessee accounting. Under the new guidance, lessees will be required to recognize a lease liability and a right-of-use asset for all leases with a term greater than 12 months. The amendments in this ASU are effective for the Company beginning on January 1, 2020 and should be applied through a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. Early adoption is permitted. The Company has not yet determined what the effects of adopting this ASU will be on its consolidated financial statements.

#### Property and Equipment, Net **(4)**

Property and equipment, net consisted of the following:

	March 31,			cember 31,
		2016		2015
Network assets	\$	279,944	\$	277,571
Property under capital leases		72,163		71,552
Equipment, computers and furniture		7,517		7,288
Computer software		3,446		3,268
Leasehold improvements		871		871
Construction in progress		8,389		7,898
		372,330		368,448
Accumulated depreciation		(77,817)		(69,787)
Property and equipment, net	\$	294,513	\$	298,661

Depreciation expense was \$7,081 and \$6,189 for the three months ended March 31, 2016 and 2015, respectively. Included in depreciation, amortization and accretion expense in the consolidated statements of operations for the three months ended March 31, 2016 and 2015 was amortization of capital lease assets of \$1,019 and \$989, respectively.

#### **(5) Intangible Assets, Net**

Intangible assets, net consisted of the following:

Finite-lived assets:	arch 31, 2016	Dec	ember 31, 2015
Customer relationships	\$ 2,547	\$	2,547
Trade name	103		103
Licenses	602		597
Gross carry amount	 3,252		3,247
Accumulated amortization	(1,617)		(1,533)
Intangible assets, net	\$ 1,635	\$	1,714

Amortization expense was \$83 for each of the three months ended March 31, 2016 and 2015, respectively.

#### **(6)** Debt

	N	Iarch 31, 2016	De	cember 31, 2015
Parent Loan Agreement:				
Loan payable to Parent	\$	205,418	\$	139,516
Less unamortized debt issuance costs		(2,723)		(3,011)
Less unamortized debt discount		(1,169)		(1,616)
Loan payable to Parent, net	\$	201,526	\$	134,889

#### (a) CORP Agreement and Parent Loan Agreement

Holdings, along with AP WIP International Holdings, LLC and AP Tower Holdings, LLC, each of which also are controlled by Associated, are parties to a \$350,000 loan and security agreement (CORP Agreement) along with a lending syndicate that includes an administrative agent and certain financial institutions (collectively, the Lenders). As Holdings has no operations, all funding disbursed under the CORP Agreement to Holdings was for the sole purpose of financing the Company's operations. Accordingly, Holdings and the Company are parties to a loan agreement (Parent Loan Agreement), pursuant to which the Company may request and receive funding in the form of borrowings and which obligates the Company to make monthly interest payments to Holdings in an amount equal to all interest and fees due under the CORP Agreement. Additionally, the establishment of the Parent Loan Agreement required the Company to fund the payment of all financing costs associated with the origination of the CORP Agreement. Subject to the Company's financing needs, Holdings may utilize funding under the CORP Agreement for the purpose of making loans to the affiliated companies controlled by Associated. Interest earned by Holdings on loans to affiliated companies reduces the Company's loan payable to Holdings and related interest costs under the Parent Loan Agreement.

Under the terms of the CORP Agreement, Holdings and each of its affiliates named above are individual Borrowers. Associated Partners, L.P. (Guarantor) is a guarantor of the loan and its guarantee is secured by its indirect equity interests in the Borrowers. AP Service Company, LLC (Servicer), a wholly owned subsidiary of the Guarantor, is the Servicer under the CORP Agreement.

Funding under the CORP Agreement included installments made in 2014, totaling \$255,000, and two installments of \$32,500 and \$62,500 that were funded in February 2015 and June 2015, respectively. Borrowings under the CORP Agreement are funded into an escrow account controlled by a collateral agent, the proceeds of which are disbursed to a Borrower only after certain conditions in the CORP Agreement are met. Accordingly, Holdings can request and receive loan advances against the escrow account up to Holding's borrowing base and subject to compliance with all covenants in the CORP Agreement. Holding's borrowing base is the product of a defined lending multiple applied to the Company's eligible customer contracts or sites, as defined in the CORP Agreement. Under the Parent Loan Agreement, the Company can request and receive loan advances from Holdings, the amounts of which are determined based on the current operating needs of the Company. Any undisbursed funds from loan advances under the CORP Agreement remain under the control of Holdings and, subject to projections of the Company's liquidity needs, may be loaned to affiliated companies controlled by Associated.

Each Borrower's interest expense is based on their pro rata share of total incurred interest and fees due under the CORP Agreement. Under the Parent Loan Agreement, all interest and fees incurred under the CORP Agreement are payable by the Company and therefore, included in the Company's interest expense under Parent Loan Agreement in the consolidated statements of operations, totaling \$5,109 and \$4,692 for the three months ended March 31, 2016 and 2015, respectively. Interest earned on loans made by Holding to affiliated companies controlled by Associated reduces the loan payable to Holdings under the Parent Loan Agreement and interest expense. Interest earned on loans to affiliated companies was \$297 and \$425 for the three months ended March 31, 2016 and 2015, respectively.

The loan under the CORP Agreement matures on August 10, 2018 (subject to a one-year extension if the Borrowers so elect), at which time all outstanding principal balances shall be repaid. Principal balances under the CORP Agreement may be prepaid in whole on any date with a prepayment premium equal to 2.0% of the prepayment loan amount only if the loan is repaid prior to eighteen months of the closing date (August 12, 2014). Accordingly, all outstanding balances due under the Parent Loan Agreement shall be repaid to Holdings

on August 10, 2018 or, in the event a loan prepayment under the CORP Agreement is scheduled to occur, paid on such date Holdings requires prepayment to be made.

The Borrowers are not jointly liable for loan amounts of other Borrowers. Each Borrower's obligations under the CORP Agreement are secured only by such Borrower's assets, such Borrower's equity in its subsidiaries and the equity held in such Borrower and its parent entity. An event of a default for any Borrower does not constitute an event of default for other Borrowers and generally can be cured by the Guarantor pursuant to the terms of the CORP Agreement. However, an uncured event of default by the Guarantor, including the failure of the Guarantor to perform on its guarantee in the case of a failure of any Borrower to comply with its CORP Agreement obligations, will be an event of default for all Borrowers, whereupon the loans for all Borrowers will be immediately due and payable.

#### (b) Debt Issuance Costs

Under the Parent Loan Agreement, the Company was required to fund the payment of all financing costs associated with the establishment of the CORP Agreement. Amortization of debt issuance costs included in the consolidated statements of operations, was \$288 for each of the three months ended March 31, 2016 and 2015, respectively.

#### (c) Discount on Debt Issuance

The initial installment under the CORP Agreement was disbursed net of an issuance discount of \$2,625, the portion of which allocated to Holdings was \$1,789. Accordingly, the initial disbursement of funding under the Parent Loan Agreement was made net of this discount. Amortization of the debt discount, included in the consolidated statements of operations, was \$112 for each of the three months ended March 31, 2016 and 2015, respectively.

#### (7) Lease Exit Loss

The Company leases various components of its backhaul network, primarily comprising tower space for microwave equipment, certain fiber optic lines and office space under noncancelable operating lease agreements. As a consequence of network design changes made during the course of construction of the Company's backhaul network, usage of tower space provided under certain operating leases ceased during the three months ended March 31, 2015, resulting in the Company's exit from the leased spaces. Accordingly, the Company recognized a lease exit loss of \$251 in the three months ended March 31, 2015 for the fair value of the obligation associated with the remaining rental payments due under these leases. The Company is not permitted to sublease tower space under these arrangements, precluding the use of sublease rents to offset the Company's remaining lease commitments in the determination of this obligation. Presented in other long-term liabilities, the lease loss liability was \$331 and \$362 as of March 31, 2016 and December 31, 2015, respectively.

#### (8) Capital Structure

The Company is authorized to issue six classes of equity units, representing the membership interests in the Company, including preferred units that are redeemable at the option of the holder (note 9).

All outstanding preferred units and Class C common units are held by Holdings. Class B common units are held by current and former members of the Company's management and are available for issuance pursuant to the Company's Equity Incentive Plan (note 10). For any matter in which a vote or consent of the Company's members is required, the vote or consent of (i) the members holding a majority of the then outstanding preferred units (voting together as a single class) and (ii) the members holding a majority of the then outstanding common units (voting together as a

single class) shall be sufficient and necessary to approve such matter. Generally, a member, manager or officer of the Company shall not be liable, responsible or accountable for damages or otherwise, with respect to matters or actions relating to the Company or any of its subsidiaries.

#### (9) Redeemable Preferred Units

Each preferred unit is redeemable at the option of the holder, has a one-time liquidation preference and includes a preferred return at an annual rate of 7% that accumulates on the unit's face amount. As of March 31, 2016, the cumulative return on all preferred units was \$37,591, of which \$32,000 was distributed to Holdings in 2015. As of March 31, 2016 and December 31, 2015, the liquidation preference and redemption values of the preferred units, in the aggregate, were \$163,651 and \$160,892, respectively. In 2013, certain capital contributions were made net of equity transaction costs of \$2,619. Accordingly, the carrying amount of preferred units in the consolidated balance sheets is presented at the aggregate amount of such units' redemption value, net of the transaction costs.

#### (10) Share-based Compensation

In May 2010, the Company adopted the Equity Incentive Plan (the Plan) for the benefit of certain eligible employees. At the recommendation of the Company's management and subject to the approval of the Company's board of managers, the Plan generally provides that the Company may issue equity units and options to purchase equity units to the Plan participants, up to a maximum of 13,816,000 Class B common units. Options expire after ten years and vest annually on the anniversary of the grant date, generally over a four-year period. Post-exercise, equity units held by a participant are subject to repurchase by the Company at a price equal to the equity unit's then fair market value. During the three months ended March 31, 2016 and 2015, there were no grants of equity units or options under the Plan.

The share-based compensation expense recognized for all awards was \$167 and \$157 for the three months ended March 31, 2016 and 2015, respectively. The amount included in selling, general, and administrative expenses in the accompanying consolidated statements of operations was \$160 and \$148 for the three months ended March 31, 2016 and 2015, respectively, with the remainder included within cost of services.

#### (11) Related-Party Transactions

The Company leases office space on a month-to-month basis and purchases information technology and administrative services from an affiliate of Associated. The Company's expense for such services was included in selling, general, and administrative expenses in the consolidated statements of operations and was \$44 and \$43 for the three months ended March 31, 2016 and 2015, respectively.

#### (12) Fair Value of Financial Instruments

As of March 31, 2016 and December 31, 2015, the carrying amounts of cash, accounts receivable, accounts payable, and accrued liabilities approximated fair value due to the short-term nature of these instruments. As of March 31, 2016 and December 31, 2015, the carrying amounts of the Company's loan payable to Parent and capital lease obligations approximated its fair value, as the obligations bear interest at rates currently available for debt with similar maturities and collateral requirements.

#### (13) Commitments and Contingencies

As of March 31, 2016, the Company had an outstanding letter of credit, primarily to collateralize a surety bond securing the Company's performance under contracts with a vendor. The letter of credit arrangement's contractual

amount was \$50 and required the Company to maintain an equivalent amount of cash collateral in an account at a financial institution, which was classified as other long-term assets in the consolidated balance sheets.

The Company is involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's financial position, results of operations, or liquidity.

#### (14) Subsequent Events

As discussed in Note 1, all outstanding equity units of the Company were acquired in a merger transaction by a wholly owned subsidiary of Communications Sales & Leasing, Inc. (CS&L) for an aggregate purchase price of approximately \$417 million, subject to adjustments. The merger was consummated on May 2, 2016.

The Company has evaluated subsequent events from the balance sheet date through May 31, 2016, the date at which the unaudited consolidated financial statements were available to be issued.

### Communications Sales & Leasing, Inc.'s Unaudited Pro Forma Combined Financial Data

The following unaudited pro forma consolidated financial statements presents Communications Sales & Leasing, Inc.'s ("CS&L" or the "Company") unaudited pro forma combined statements of income for the three months ended March 31, 2016 and the year ended December 31, 2015, and its unaudited pro forma combined balance sheet as of March 31, 2016. These statements have been derived from (a)(i) the historical financial statements of CS&L for the period from April 24, 2015 to December 31, 2015; (ii) the historical financial statements of CS&L for the period from January 1, 2016 to March 31, 2016; and (iii) the historical financial statement of the Consumer Competitive Local Exchange Carrier Business (the "Consumer CLEC Business") for the period from January 1, 2015 to April 24, 2015, all of which were previously filed with the Securities and Exchange Commission ("SEC"); and (b) the historical financial statements of PEG Bandwidth, LLC ("PEG"), which have been previously filed with the SEC or are included elsewhere in this Form 8-K.

The following unaudited pro forma combined financial statements give effect to the acquisition of PEG and the related transactions, including: (i) revolving credit facility borrowings and related interest expense to fund the cash portion of the purchase consideration, (ii) issuance of 1 million shares of the Company's common stock, \$0.0001 par value ("Common Stock"), for purchase consideration, and (iii) issuance of 87,500 shares of the Company's 3% Series A Convertible Preferred Stock (the "Convertible Preferred Stock") for purchase consideration. The unaudited pro forma combined financial statements also give effect to our spin-off from Windstream Holdings, Inc. ("Windstream Holdings" and together with its consolidated subsidiaries "Windstream") and the related transactions for the period prior to the spin-off from Windstream on April 24, 2015, including: (a) the transfer of the Distribution Systems (as defined below) from Windstream to CS&L, (b) rental income associated with the Master Lease between CS&L and Windstream, (c) transport, provisioning and repair services associated with the Wholesale Agreement between CS&L and Windstream, (d) billing and collection services associated with the Master Services Agreement between CS&L and Windstream, and (e) the issuance of \$3.65 billion of long-term debt. The unaudited pro forma combined statements of income assume the spin-off from Windstream and the purchase of PEG occurred on January 1, 2015, and the unaudited pro forma combined balance sheet assumes the purchase of PEG occurred on March 31, 2016.

The pro forma adjustments are based on currently available information and assumptions we believe are reasonable, factually supportable, directly attributable to the spin-off from Windstream and the acquisition of PEG, and for the purposes of the pro forma combined statement of income, are expected to have a continuing impact on us.

Our unaudited pro forma combined financial statements were prepared in accordance with Article 11 of Regulation S-X, using the assumptions set forth in the notes to our unaudited pro forma combined financial statements. The following unaudited pro forma combined financial statements are presented for illustrative purposes only and do not purport to reflect the results we may achieve in future periods or the historical results that would have been obtained had the spin-off from Windstream or acquisition of PEG occurred on January 1, 2015 or as of March 31, 2016, as the case may be. Our unaudited pro forma combined financial statements also do not give effect to the potential impact of final purchase accounting adjustments, current financial conditions, any anticipated synergies, operating efficiencies, costs savings, or integration costs that may result from the transactions described above.

Our unaudited pro forma combined financial statements should be read in conjunction with the historical financial statements of CS&L, the Consumer CLEC Business and PEG and accompanying notes previously filed with the SEC or included elsewhere in this Form 8-K.

## Communications Sales & Leasing, Inc. Unaudited Pro Forma Combined Balance Sheet As of March 31, 2016

	Historical							
(Thousands, except par value)		CS&L	PE(	G Bandwidth LLC	Pro Forma Adjustments		Pro Forma Combined	
Assets:					-			
Net real estate investments	\$	2,321,124	\$	-	\$	-	\$	2,321,124
Network and other property, net		-		294,513		9,947 (A)		304,460
Cash and cash equivalents		165,340		5,786		6,000 (C)		177,126
Accounts receivable, net		832		6,718		-		7,550
Intangible assets, net		11,190		1,635		33,865 (A)		46,690
Straight-line rent receivable		16,117		-		-		16,117
Goodwill		-		-		124,841 (A)		124,841
Other assets		3,312		5,088		-		8,400
Total Assets	\$	2,517,915	\$	313,740	\$	174,653	\$	3,006,308
Liabilities and Shareholders' Deficit:								
Accounts payable, accrued expenses and								
other liabilities	\$	8,596	\$	9,461	\$	-	\$	18,057
Accrued interest payable		53,340		1,059	1,059 (1,059			53,340
Deferred revenue		99,260		14,905		-		114,165
Derivative liability		45,869		-		-		45,869
Dividends payable		90,621		-		-		90,621
Deferred income taxes		5,498		-		-		5,498
Capital lease obligations		-		41,231		-		41,231
Notes and other debt		3,503,642		208,320		112,680 (C)		3,824,642
Total liabilities		3,806,826		274,976		111,621		4,193,423
Convertible preferred stock, \$87,500								
liquidation value		_		_		78,566 (D)		78,566
Redeemable Equity		_		161,031		(161,031) (E)		70,500
redeemaste Equity				101,051		(101,001)(L)		
Common Stock		15		-		- (D)		15
Additional paid-in capital		3,407		1,921		21,309 (F)		26,637
Accumulated other comprehensive loss		(45,789)		-		-		(45,789)
Distributions in excess of accumulated								
earnings		(1,246,544)		(124,188)		124,188 (G)		(1,246,544)
Total shareholders' deficit		(1,288,911)	-	(122,267)		145,497		(1,265,681)
Total Liabilities and Shareholders' Deficit	\$	2,517,915	\$	313,740	\$	174,653	\$	3,006,308

See accompanying Notes to the Unaudited Pro Forma Combined Financial Data

#### Communications Sales & Leasing, Inc. Unaudited Pro Forma Statement of Income Three Months Ended March 31, 2016

Cross         PEC Bandwidth, LLC         Pro Formal         Pro Formal Combination           Revenuers         Total revenues         \$ 168,641         \$			Histo				
Revenues:         S         168,641         \$         \$         \$         168,642         \$		CS&L		PEG Bandwidth, LLC		Pro Forma	Pro Forma
Rental revenues         \$ 168,641         \$ - \$ 20,260         - \$ 20,260           Consumer CLEC         6,034         - 2         - 6,034           Total revenues         174,675         20,260         - 194,935           Costs and Expenses:           Uniterest expense         66,049         6,141         (3,061) (H)         69,129           Depreciation and amortization         86,340         8,209         615 (I)         95,164           General and administrative expense         5,189         3,755         (159) (I)         8,785           Operating expenses         4,707         7,577         (8) (I)         12,276           Other expenses, net         1         19         19         19           Acquisition and transaction related costs         3,910         -         (2,756) (K)         1,154           Total costs and expenses         8480         (5,441)         5,369         8,408           Income before income taxes         8,480         (5,441)         5,369         4,444           Net income         8,036         (5,441)         5,369         7,964           Participating securities' share in earnings         (355)         -         -         (556) (M)         (556)	(Thousands, except per share data)					Adjustments	Combined
Service revenues         6,034         -         20,260         -         20,261           Consumer CLEC         6,034         -         -         6,034           Total revenues         174,675         20,260         -         194,935           Costs and Expenses:           Interest expense         66,049         6,141         (3,061) (H)         69,129           Depreciation and amorization         86,340         8,209         615 (I)         95,164           General and administrative expense         5,189         3,755         (159) (I)         8,785           Operating expenses         4,707         7,577         (8) (I)         12,276           Other expenses, net         -         19         -         19           Acquisition and transaction related costs         3,910         -         (2,756) (K)         1,154           Total costs and expenses         166,195         25,701         (5,369)         186,527           Income before income taxes         8,480         (5,441)         5,369         8,408           Income tax expense         444         -         -         -         444           Net income         8,036         (5,441)         5,369         8,208 </td <td>Revenues:</td> <td></td> <td>_</td> <td></td> <td>_</td> <td></td> <td></td>	Revenues:		_		_		
Consumer CLEC         6,034         -         -         6,034           Total revenues         174,675         20,260         -         194,935           Costs and Expenses:           Interest expense         66,049         6,141         (3,061) (H)         69,129           Depreciation and amortization         86,340         8,209         615 (I)         95,164           General and administrative expense         5,189         3,755         (159) (I)         8,785           Operating expenses         4,707         7,577         (8) (I)         12,276           Other expenses, net         -         19         -         19           Acquisition and transaction related costs         3,910         -         (2,756) (K)         1,154           Total costs and expenses         8,480         (5,441)         5,369         8,408           Income before income taxes         8,480         (5,441)         5,369         8,408           Income tax expense         444         -         -         4,44           Net income taxes         8,306         (5,441)         5,369         8,758           Participating securities' share in earnings         (355)         -         2,758         (L)	Rental revenues	\$	168,641	\$	-	\$ - \$	168,641
Total revenues         174,675         20,260         -         194,935           Costs and Expenses         Secondary of the process of	Service revenues		-		20,260	-	20,260
Costs and Expenses	Consumer CLEC		6,034		-	-	6,034
Interest expense   66,049   6,141   (3,061) (H)   69,129     Depreciation and amortization   86,340   8,209   615 (I)   95,164     General and administrative expense   5,189   3,755   (159) (J)   8,785     Operating expenses   4,707   7,577   (8) (J)   12,276     Other expenses, net   - 19   - 19     Acquisition and transaction related costs   3,910   - (2,756) (K)   1,154     Total costs and expenses   166,195   25,701   (5,369)   186,527     Income before income taxes   8,480   (5,441)   5,369   8,408     Income tax expense   444     444     Net income ax expense   444     3,569   8,408     Income tax expense   444     3,569   8,408     Income tax expense   4,444     3,569   8,408     Income tax expense   4,444     3,569   8,408     Participating securities' share in earnings   3355     -   3,559     Accretion of preferred units to redemption value   -   (2,758)   2,758 (L)   -     Preferred stock dividends   -   (2,758)   2,758 (L)   -     Preferred stock dividends   -   (2,758)   (656) (M)   (656)     Accretion of preferred stock to liquidation value   -   (2,758)   (3,758)   (3,758)   (3,758)     Preferred stock dividends   -   (2,758)   (3,758)   (3,758)   (3,758)     Actrinose applicable to common shareholders   -   (2,758)   (3,75	Total revenues		174,675		20,260	-	194,935
Depreciation and amortization         86,340         8,209         615 (I)         95,164           General and administrative expense         5,189         3,755         (159) (J)         8,785           Operating expenses         4,707         7,577         (B) (J)         12,276           Other expenses, net         -         19         -         19           Acquisition and transaction related costs         3,910         -         (2,756) (K)         1,154           Total costs and expenses         166,195         25,701         (5,369)         8,408           Income before income taxes         8,480         (5,441)         5,369         8,408           Income tax expense         444         -         -         -         444           Net income         8,036         (5,441)         5,369         7,964         7,964           Participating securities' share in earnings         (355)         -         -         -         (355)           Accretion of preferred units to redemption value         -         (2,758)         2,758 (L)         -           Preferred stock dividends         -         -         -         (656) (M)         (656)           Accretion of preferred stock to liquidation value         -	Costs and Expenses:						
General and administrative expenses         5,189         3,755         (159) (I)         8,785           Operating expenses         4,707         7,577         (8) (I)         12,276           Other expenses, net         -         19         -         19           Acquisition and transaction related costs         3,910         -         (2,756) (K)         1,154           Total costs and expenses         166,195         25,701         (5,369)         186,527           Income before income taxes         8,480         (5,441)         5,369         8,408           Income tax expense         444         -         -         -         444           Net income ax expense         444         5,441         5,369         7,964           Participating securities' share in earnings         (355)         -         -         (355)           Accretion of preferred units to redemption value         -         (2,758)         2,758 (L)         -           Preferred stock dividends         -         -         (2,758)         2,758 (L)         -           Net income applicable to common shareholders         7,681         8,8199         5,727         5,020           Earnings per common shareholders         5,005         5,004	Interest expense		66,049		6,141	(3,061) (H)	69,129
Operating expenses         4,707         7,577         (8) (J)         12,276           Other expenses, net         -         19         -         19           Acquisition and transaction related costs         3,910         -         (2,756) (K)         1,154           Total costs and expenses         166,195         25,701         (5,369)         186,527           Income before income taxes         8,480         (5,441)         5,369         8,488           Income tax expense         444         -         -         -         444           Net income         8,036         (5,441)         5,369         7,964           Participating securities' share in earnings         (355)         -         -         -         (355)           Accretion of preferred units to redemption value         -         (2,758)         2,758 (L)         -         -           Preferred stock dividends         -         -         -         (656) (M)         (656)           Accretion of preferred stock to liquidation value         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - <td< td=""><td>Depreciation and amortization</td><td></td><td>86,340</td><td></td><td>8,209</td><td>615 (I)</td><td>95,164</td></td<>	Depreciation and amortization		86,340		8,209	615 (I)	95,164
Other expenses, net         -         19         -         19           Acquisition and transaction related costs         3,910         -         (2,756) (K)         1,154           Total costs and expenses         166,195         25,701         (5,369)         186,527           Income before income taxes         8,480         (5,441)         5,369         8,408           Income tax expense         444         -         -         -         444           Net income         8,036         (5,441)         5,369         7,964           Participating securities' share in earnings         (355)         -         -         -         (355)           Accretion of preferred units to redemption value         -         (2,758)         2,758 (L)         - <td>General and administrative expense</td> <td></td> <td>5,189</td> <td></td> <td>3,755</td> <td>(159) (J)</td> <td>8,785</td>	General and administrative expense		5,189		3,755	(159) (J)	8,785
Acquisition and transaction related costs   3,910   - (2,756) (K)   1,154     Total costs and expenses   166,195   25,701   (5,369)   186,527     Income before income taxes   8,480   (5,441)   5,369   8,408     Income tax expense   444   -   -   -   444     Net income   8,036   (5,441)   5,369   7,964     Participating securities' share in earnings   (355)   -   -   -   (355)     Accretion of preferred units to redemption value   -   (2,758)   2,758 (L)   -     Preferred stock dividends   -   -   (656) (M)   (656)     Accretion of preferred stock to liquidation value   -   -   (744) (N)   (744)     Net income applicable to common shareholders   5   0.05     (8,199)   6,727   5   0.04     Diluted   5   0.05   5   0.04     Weighted-average number of common shares outstanding   Basic   149,918   1,000 (O)   150,918	Operating expenses		4,707		7,577	(8) (J)	12,276
Total costs and expenses   166,195   25,701   (5,369)   186,527	Other expenses, net		-		19	-	19
Name before income taxes   8,480   (5,441)   5,369   8,408     Income tax expense   444   -	Acquisition and transaction related costs		3,910		-	(2,756)(K)	1,154
Income tax expense	Total costs and expenses		166,195		25,701	 (5,369)	186,527
Income tax expense							
Net income         8,036         (5,441)         5,369         7,964           Participating securities' share in earnings         (355)         -         -         (355)           Accretion of preferred units to redemption value         -         (2,758)         2,758 (L)         -           Preferred stock dividends         -         -         (656) (M)         (656)           Accretion of preferred stock to liquidation value         -         -         (744) (N)         (744)           Net income applicable to common shareholders         \$ 7,681         (8,199)         \$ 6,227         6,209           Earnings per common share:         \$ 0.05         \$ 0.04           Diluted         \$ 0.05         \$ 0.04           Weighted-average number of common shares outstanding         \$ 149,918         1,000 (O)         150,918	Income before income taxes		8,480		(5,441)	5,369	8,408
Participating securities' share in earnings         (355)         -         -         (355)           Accretion of preferred units to redemption value         -         (2,758)         2,758 (L)         -           Preferred stock dividends         -         -         (656) (M)         (656)           Accretion of preferred stock to liquidation value         -         -         (744) (N)         (744)           Net income applicable to common shareholders         \$ 7,681         (8,199)         6,727         6,209           Earnings per common share:         \$ 0.05         \$ 0.04           Diluted         \$ 0.05         \$ 0.04           Weighted-average number of common shares outstanding         1,000 (O)         150,918           Basic         149,918         1,000 (O)         150,918	Income tax expense		444		-	-	444
Accretion of preferred units to redemption value	Net income		8,036		(5,441)	5,369	7,964
Value	Participating securities' share in earnings		(355)		-	-	(355)
Preferred stock dividends	Accretion of preferred units to redemption						
Accretion of preferred stock to liquidation value	11.11		-		(2,758)	2,758 (L)	-
value         -         (744) (N)         (744)           Net income applicable to common shareholders         \$ 7,681         \$ (8,199)         \$ 6,727         \$ 6,209           Earnings per common share:         Basic         \$ 0.05         \$ 0.04           Diluted         \$ 0.05         \$ 0.04           Weighted-average number of common shares outstanding         \$ 149,918         \$ 1,000 (O)         \$ 150,918	Preferred stock dividends		-		-	(656) (M)	(656)
Net income applicable to common shareholders         \$ 7,681         \$ (8,199)         \$ 6,727         \$ 6,209           Earnings per common share:         Basic         \$ 0.05         \$ 0.04           Diluted         \$ 0.05         \$ 0.04           Weighted-average number of common shares outstanding         \$ 149,918         1,000 (O)         150,918							
Earnings per common share:   Basic			<u>-</u>		<u>-</u>	 (744) (N)	(744)
Basic         \$ 0.05         \$ 0.04           Diluted         \$ 0.05         \$ 0.04           Weighted-average number of common shares outstanding           Basic         149,918         1,000 (O)         150,918	Net income applicable to common shareholders	\$	7,681	\$	(8,199)	\$ 6,727 \$	6,209
Basic         \$ 0.05         \$ 0.04           Diluted         \$ 0.05         \$ 0.04           Weighted-average number of common shares outstanding           Basic         149,918         1,000 (O)         150,918						 	
Diluted       \$ 0.05       \$ 0.04         Weighted-average number of common shares outstanding         Basic       149,918       1,000 (O)       150,918	Earnings per common share:						
Weighted-average number of common shares outstanding Basic 149,918 1,000 (O) 150,918	Basic	\$	0.05			\$	0.04
outstanding       Basic     149,918     1,000 (O)     150,918	Diluted	\$	0.05			\$	0.04
outstanding       Basic     149,918     1,000 (O)     150,918							
outstanding       Basic     149,918     1,000 (O)     150,918	Weighted-average number of common shares						
Basic 149,918 1,000 (O) 150,918							
			149,918			1,000 (O)	150,918
	Diluted		149,984			1,000 (O)	150,984

See accompanying Notes to the Unaudited Pro Forma Combined Financial Data

#### Communications Sales & Leasing, Inc. Unaudited Pro Forma Statement of Income Year Ended December 31, 2015

		Histo	orical				Historical					
		CS&L April 24 -		sumer CLEC lary 1 - April		o Forma CS&L		PEG Bandwidth		o Forma		Pro Forma
(Thousands, except per share data)  Revenues:	Decei	nber 31, 2015		24, 2015	Au	ustments		LLC	Auj	ustments		Combined
Rental revenues	\$	458,614	\$	_	\$	209,424	(P)	\$ -	\$	_	\$	668,038
Service revenues		-		-		-		76,143		-		76,143
Consumer CLEC		17,700		10,149		-		-		-		27,849
Total revenues		476,314		10,149		209,424		76,143		_		772,030
Costs and Expenses:												
Interest expense		181,797		-		82,548	(Q)	22,414		(11,083)	(H)	275,676
Depreciation and							,					
amortization		238,748		1,283		108,400	(R)	30,888		1,950	(I)	381,269
General and												
administrative expense		11,208		22		5,026		14,415		(758)	(J)	29,913
Operating expenses		13,743		5,552		2,328	(T)	31,128		(36)	(J)	52,715
Other expenses, net		-		-		-		619		-		619
Acquisition and												
transaction related costs		5,210		<u> </u>		<u> </u>				(3,137)	(K) _	2,073
Total costs and expenses		450,706		6,857		198,302		99,464		(13,064)		742,265
Income before income taxes		25,608		3,292		11,122		(23,321)		13,064		29,765
Income tax expense		738				463	(U)			<u> </u>	_	1,201
Net income		24,870		3,292		10,659		(23,321)		13,064		28,564
Participating securities'		(1.152)										(1.150)
share in earnings		(1,152)		-		-		-		-		(1,152)
Accretion of preferred units to redemption												
value		_		_		_		(10,508)		10,508	(L)	_
Preferred stock dividends		_		_		_		(10,500)		(2,625)		(2,625)
Accretion of preferred										(=,0=0)	(111)	(=,0=0)
stock to liquidation												
value		-		-		-		-		(2,872)	(N)	(2,872)
Net income applicable to												
common shareholders	\$	23,718	\$	3,292	\$	10,659		\$ (33,829)	\$	18,075	\$	21,915
											_	
Earnings per common share:												
Basic	\$	0.16									\$	0.15
Diluted	\$	0.16									\$	0.15
Diluted	<u>a</u>	0.16									<u> </u>	0.15
Weighted-average number of common shares outstanding												
Basic		149,835								1,000	(O)	150,835
Diluted		149,835									(O)	150,835

See accompanying Notes to the Unaudited Pro Forma Combined Financial Data

#### **Basis of Presentation**

On April 24, 2015, in connection with the separation and spin-off of CS&L from Windstream Holdings, Inc. ("Windstream Holdings" and together with its consolidated subsidiaries "Windstream"), Windstream contributed certain telecommunications network assets, including fiber and copper networks and other real estate (the "Distribution Systems") and the Consumer CLEC Business, a small consumer competitive local exchange carrier business to CS&L in exchange for cash, shares of common stock of CS&L and certain indebtedness of CS&L (the "Spin-Off").

On May 2, 2016, CS&L completed its previously announced acquisition of PEG Bandwidth, LLC. As a result of the acquisition, PEG Bandwidth, LLC is a wholly-owned subsidiary of CS&L. The unaudited pro forma combined financial statements give effect to the Spin-Off, acquisition of PEG, and the related transactions discussed above.

#### **Consideration Transferred**

The acquisition has been accounted for using the acquisition method of accounting in accordance with Accounting Standards Codification 805, Business Combinations ("ASC 805"), which requires, among other things, that the assets acquired and liabilities assumed be recognized at their fair values, with any excess of the purchase price over the estimated fair values of the identifiable net assets acquired recorded as goodwill. Additionally, ASC 805 establishes that the common stock issued to effect the acquisition be measured at the closing date of the transaction at the then-current market price.

The fair value of the consideration transferred is as follows:

	(Thousands)
Cash transferred(1)	\$ 315,000
Fair value of CS&L Series A Convertible Preferred Stock Issued(2)	78,566
Fair value of CS&L common stock issued(3)	23,230
Total value of consideration transferred	\$ 416,796

- (1) The cash transferred of \$315 million was funded through borrowings on CS&L's revolving credit facility.
- (2) The liquidation value of our Series A Convertible Preferred Stock is \$87.5 million. The fair value was estimated using an income approach framework, including valuing the conversion feature using a Black-Scholes model.
- (3) The fair value of the CS&L common shares of \$23.2 million was calculated by multiplying the 1 million CS&L common shares by \$23.23, the closing trading price of CS&L common stock on April 29, 2016.

#### **Preliminary Purchase Price Allocation**

The following is a summary of the preliminary estimated fair values of the net assets acquired:

	(Th	ousands)
Network and other property	\$	304,460
Cash and cash equivalents		5,786
Accounts receivable		6,718
Other assets		5,088
Trade name		12,500
Customer relationships		23,000
Accounts payable, accrued expenses and other liabilities		(9,461)
Deferred revenue		(14,905)
Capital lease obligations		(41,231)
Net assets acquired	\$	291,955
Goodwill	\$	124,841

The purchase price allocation is considered preliminary and is subject to revision when the valuations of property, plant and equipment, and intangible assets are finalized upon receipt of the final valuation report from a third party valuation expert for these assets.

#### **Pro Forma Adjustments**

- (A) To reflect preliminary purchase accounting adjustments as noted in the schedule above.
- (B) To reflect removal of accrued interest expense related to PEG's loan payable to its parent.
- (C) To reflect the borrowings under CS&L's revolving credit facility to fund the cash portion of the purchase consideration, offset by the retirement of PEG's loan payable to its parent and removal of deferred financing costs, computed as follows:

	(Th	ousands)
CS&L revolving credit facility	\$	321,000
PEG loan payable to parent		(211,043)
PEG loan payable to parent deferred financing costs		2,723
Net increase in notes and other debt, net	\$	112,680

The difference in the amount borrowed on the facility and cash consideration paid in partial consideration for the acquisition of PEG is reflected as an increase to cash on the balance sheet.

- (D) To reflect the fair value of the Convertible Preferred stock, with a liquidation value of \$87.5 million, and the impact of the issuance of 1 million shares of Common Stock as purchase consideration for the acquisition of PEG.
- (E) To reflect the removal of PEG's redeemable equity.
- (F) The adjustment to additional paid-in capital includes the impact of the issuance of 1 million shares of the Company's common stock, which had a closing price of \$23.23 as of April 29, 2016.

	(°.	l'housands)	
Remove PEG's additional paid-in capital	\$	(1,921)	
Issuance of 1 million shares of CS&L common stock		23,230	
Net increase in additional paid-in capital	\$	21,309	

- (G) To reflect the removal of PEG's distributions in excess of accumulated earnings.
- (H) To reflect the adjustment to interest expense related to borrowings on CS&L's revolving credit facility, offset by removal of interest expense related to PEG's loan from parent, calculated as follow:

(Thousands)		Three Months Ended March 31, 2016		Year Ended December 31, 2015	
Revolving credit facility (Libor + 2.25%)	\$	2,151	\$	7,865	
Remove PEG interest expense on loan from parent		(4,812)		(17,428)	
Remove PEG amortization of deferred financing costs and debt discount		(400)		(1,520)	
Net adjustment to interest expense	\$	(3,061)	\$	(11,083)	

For the purposes of the unaudited pro forma combined financial statements, we have assumed LIBOR as the average monthly 1-month LIBOR rate during the periods presented. For the three months ended March 31, 2016, the average 1-month LIBOR rate was 0.43%, and for the year ended December 31, 2015 was 0.20%.

- (I) To reflect impact on depreciation and amortization of step-up in net assets acquired.
- (J) To reflect removal of PEG stock-based compensation expense, as all PEG stock-based awards were cancelled at closing in accordance with the purchase agreement.
- (K) To remove acquisition and transaction costs directly attributable to the acquisition of PEG.
- (L) To remove the impact of the accretion of PEG preferred units to their redemption value, as CS&L acquired 100% of the interests in PEG.
- (M) To reflect preferred stock dividends related to the issuance of 87,500 shares of Convertible Preferred Stock, with a liquidation preference of \$87.5 million.
- (N) To reflect accretion of the estimated fair value of the Convertible Preferred Stock issued in partial consideration for the acquisition of PEG to its liquidation value. The difference is amortized, using the effective interest rate method, over the expected term of the Convertible Preferred Stock, which is estimated at 3 years. Based on the estimated fair value of the Convertible Preferred stock, the accretion was calculated assuming a 3.66% effective interest rate.
- (O) To reflect the issuance of 1 million shares of Common Stock in partial consideration for the acquisition of PEG.

- (P) To reflect rental income associated with the Master Lease with Windstream for the period from January 1, 2015 to the Spin-Off, recognized on a straight-line basis to include the effects of base rent escalations over the initial term of the Master Lease.
- (Q) To reflect interest expense for the period January 1, 2015 to the Spin-Off on the \$3.65 billion of long-term debt issued in connection with the Spin-Off. Interest expense for the period was computed as follows:

	(Tho	(Thousands)		
Senior secured term loan B – variable rate	\$	41,372		
Senior secured notes – 6.00%		7,600		
Senior unsecured notes – 8.25%		28,999		
Amortization of debt discounts and debt costs		4,577		
Net increase in interest expense	\$	82,548		

All of CS&L's variable rate debt has been effectively fixed through interest rate swaps, with a weighted-average fixed rate of 6.105%. Therefore, the interest expense on the senior secured term loan B takes into account the impact of these interest rate swaps.

- (R) To reflect depreciation expense for the period January 1, 2015 to the Spin-Off, related to the Distribution System assets transferred to CS&L by Windstream.
- (S) To reflect general and administrative expense of CS&L from January 1, 2015 to the Spin-Off.
- (T) To adjust CLEC operating expense to reflect the removal of interconnection costs incurred by the Consumer CLEC business for the period January 1, 2015 to the Spin-Off, offset by costs incurred under the Wholesale Master Services Agreement between CS&L and Windstream, pursuant to which Windstream and its affiliates provide CS&L network transport services for the Consumer CLEC business.
- (U) To reflect federal and state income tax expense related to the operations of our leasing business and Consumer CLEC business for the period January 1, 2015 to the Spin-Off.